

FEDERATION OF DISTRIBUTORS NEWSLETTER

JARVIS

Issue No. 32, May 2003



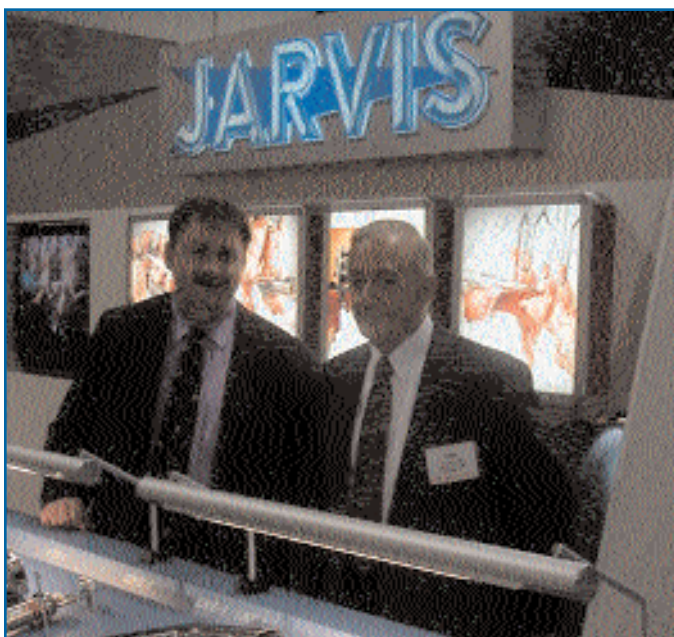
Atlanta's IPE 2003 - A Great Way to Meet Our International Poultry Customers

Held annually at Atlanta, Georgia's World Congress Center, the IPE expo is one of the world's largest exhibition of poultry processing equipment. This year, this event occurred between January 22nd and the 24th. Besides our U.S. customers, visitors from Central and South America, Europe, the Middle East and Asia visited Harry and Kevin Chamberlain (Jarvis' Poultry Division) at the Jarvis booth. With the Chamberlains was Christian Sengler of Industrade of France, Jarvis' French distributor. These are a few photographs from this year's IPE show:

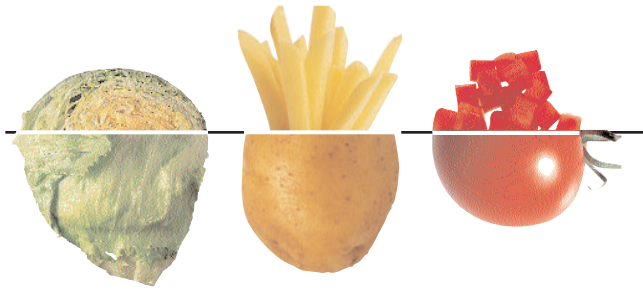


Harry and Kevin Chamberlain (at right of photo) discussing Jarvis' Model PFI-1 Picking Finger Installer and Model PFC-1 Picking Finger Cutter tools with representatives from Goodyear Picking Fingers.

Side View of Jarvis booth.



From left, Christian Sengler of Industrade of France, Jarvis' French distributor with Harry Chamberlain, Jarvis' Poultry Division Manager.



Jarvis Now Represents

KRONEN[®]

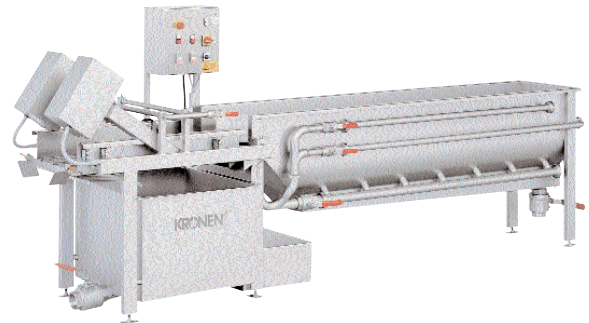
**Vegetable and Fruit
Processing Equipment**

Jarvis Products Corporation has signed an agreement with Kronen to be their exclusive North American distributor. Kronen is a German manufacturer of processing equipment that prepares, cuts, washes, dries, and peels all types of vegetables and fruits. Jon Jarvis, Jarvis' current Director of European Operations, is the chief liaison with Kronen, and is involved in establishing the sales, servicing and distribution of Kronen machinery. Harry and Kevin Chamberlain are responsible for the marketing and selling of the Kronen machines.

Kronen makes several types of vegetable and fruit processing machines, but at this first distributor phase, Jarvis will concentrate efforts on four specific types:

GEWA Series

These models wash and de-water leafy and hard vegetables using water agitation and vibrator technology.



GS 10

The Model GS 10 is an all-purpose belt-slicer for salad, lettuce, vegetables and fruit. Suitable for industrial applications and large commercial kitchens.



K50-100S

Centrifugal salad and vegetable de-waterers with programmable speeds and cycle times for optimal drying of each individual product after washing.



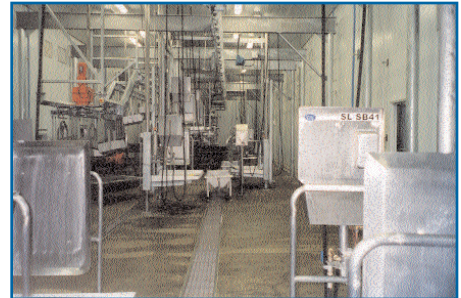
KUJ

The KUJ cuts cubes and strips, from very small 3 mm x 3 mm to large 20 mm x 20 mm sizes of even the most delicate products such as onions and fresh tomatoes.

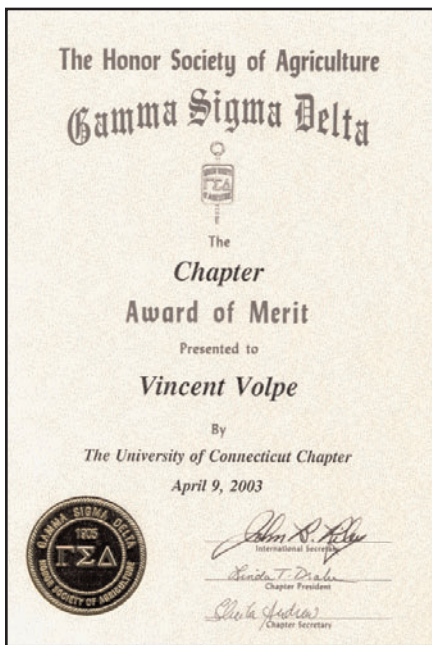


For more information about our new Kronen product line, please contact Jon Jarvis or Harry or Kevin Chamberlain at 860 347-7271; fax: 860 347-9905; or e-mail: jarvis.products.corp@snet.net.

An Apology



The last issue of the newsletter (No. 31) featured an article about Mr. Volpe's recent trip to South Africa. In that article we mistakenly identified several pictures as the Tripple A Beef Abattoir processing plant. This was incorrect. These photographs were taken at Wimpie Wethmar's Abattoir's processing facility. We apologize to Wimpie Wethmar's Abattoir for the mistake.



Mr. Volpe Receives an Award of Merit from UCONN's Honor Society of Agriculture

Mr. Vincent R. Volpe, President of Jarvis Products Corporation, has received an Award of Merit from the University of Connecticut's chapter of the Honor Society of Agriculture. This award was in recognition of Mr. Volpe's support for the school's Meat-Science program, that's part of the university's College of Agriculture and Natural Resources, Department of Animal Science. Each year, Mr. Volpe grants Jarvis Product Corporation Scholarships to worthy recipients participating in the Meat-Science program. Graduates of this program have gone on to hold major management positions in the meat industry, and Richard Mancini, a past Jarvis scholarship recipient, was recognized as a "Rising Star" by the American Meat Science Association (AMSA). Mr. Volpe and Jarvis Products Corporation take great pride in our participation and support of this program.

JARVIS SERVICE INFORMATION BULLETIN

PRODUCT AFFECTED: EBS-1 and EHS-1 Saws April 7, 2003

ITEM	OLD NO.	NEW NO.	PART NAME	QTY
8	1063378	1055906	Shower Head Screw	2
9	1063380	1055908	Socket Set Screw	2
10	1063382	1075202	New Head Screw	2
11	1063384	1075204	New Head Screw	2
12	1063386	1075206	New Head Screw	2
13	1063388	1075208	New Head Screw	2
14	1063390	1055910	Old Head Screw	2
15	1063392	1055912	Old Head Screw	2
16	1063394	1055914	Old Head Screw	2
17	1063396	1055916	Old Head Screw	2
18	1063398	1055918	Old Head Screw	2
19	1063400	1055920	Old Head Screw	2
20	1063402	1055922	Old Head Screw	2
21	1063404	1055924	Old Head Screw	2
22	1063406	1055926	Old Head Screw	2
23	1063408	1055928	Old Head Screw	2
24	1063410	1055930	Old Head Screw	2
25	1063412	1055932	Old Head Screw	2
26	1063414	1055934	Old Head Screw	2
27	1063416	1055936	Old Head Screw	2
28	1063418	1055938	Old Head Screw	2
29	1063420	1055940	Old Head Screw	2
30	1063422	1055942	Old Head Screw	2
31	1063424	1055944	Old Head Screw	2
32	1063426	1055946	Old Head Screw	2
33	1063428	1055948	Old Head Screw	2
34	1063430	1055950	Old Head Screw	2
35	1063432	1055952	Old Head Screw	2
36	1063434	1055954	Old Head Screw	2
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42	1063446	1055966	Old Head Screw	2
43	1063448	1055968	Old Head Screw	2
44	1063450	1055970	Old Head Screw	2
45	1063452	1055972	Old Head Screw	2
46	1063454	1055974	Old Head Screw	2
47	1063456	1055976	Old Head Screw	2
48	1063458	1055978	Old Head Screw	2
49	1063460	1055980	Old Head Screw	2
50	1063462	1055982	Old Head Screw	2
51	1063464	1055984	Old Head Screw	2
52	1063466	1055986	Old Head Screw	2
53	1063468	1055988	Old Head Screw	2
54	1063470	1055990	Old Head Screw	2
55	1063472	1055992	Old Head Screw	2
56	1063474	1055994	Old Head Screw	2
57	1063476	1055996	Old Head Screw	2
58	1063478	1055998	Old Head Screw	2
59	1063480	1056000	Old Head Screw	2
60	1063482	1056002	Old Head Screw	2
61	1063484	1056004	Old Head Screw	2
62	1063486	1056006	Old Head Screw	2
63	1063488	1056008	Old Head Screw	2
64	1063490	1056010	Old Head Screw	2
65	1063492	1056012	Old Head Screw	2
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207	1063776	1056296	Old Head Screw	2
208	1063778	1056298		

Dispelling rumors

By Dr. Temple Grandin, Animal Science Dept., Colorado State University

The following article, written by Dr. Temple Grandin as part of her "*from the corral*" series, appears in the April 2003 issue of MEAT&POULTRY Magazine, and is re-printed with the magazine's permission.

Some people have voiced concerns that the quality of beef exported into the U.S. may be below our standards. During many trips to Australia and New Zealand I have found that their export plants are excellent. U.S. exports that come from Australia and New Zealand are certified by officials from the U.S. Dept. of Agriculture and the European Union. The "export works" are first class. When walking from one department to the next, for example, visitors must wash boots and hands, no street shoes were allowed in the plants I toured.



I have also been surprised at the quality of plants I have visited in Chile, Brazil, Thailand, and China. Many of these plants are either newly constructed or have recently been remodeled to achieve export certification. I was amazed to visit an export chicken plant in Thailand. It was the cleanest poultry processing facility I have ever seen. All the workers in the boning room wore masks and white clothes. When we visited the area that processed product for McDonald's we were issued white boots, white pants, white coats, hoods and masks.



Other features of these plants were their attractive exteriors and landscaping. The consensus among processors is that by making the plants look attractive, workers will have better attitudes. In the U.S. we have a tendency to always think that our things are the best in the world. But, as I have said before, if you have never been outside the box you cannot see outside the box. I have been outside the box and there is plenty for us to learn from other countries' plants.

I have worked with the McDonald's team on animal welfare audits in plants outside the United States. Their audit results are similar to the excellent results that U.S. plants have. Plants in Australia and New Zealand have maintained high standards for years. In South America many plants are upgrading to comply with European standards. The one problem area among a lot of South American facilities is kosher slaughter. There are many plants that restrain cattle for kosher slaughter by shackling and hoisting. Kosher slaughter can be done humanely if the proper equipment is used. They could benefit tremendously by installing modern, upright restraining equipment. South American plants that do kosher slaughter would fail the welfare audit, but the plants that do regular slaughter have bought modern stunners and many of them are excellent.